Free Attic Insulation for Income-Qualified:

A Face Palm Experience



Goal & Intent

- Reduce bill burdens for income-restricted residents
- Improve thermal comfort
- Achieve lasting energy efficiency
- GHG reductions for electric and gas



GOAL: 50,000 sq ft.

Implementation

High participant interest in a free program (duh!)

Low interest from contractors due to high demand for home renovations

Identified <u>one</u> contractor willing to do installations at set price.



Program Development

- Concept: a free direct install program to enhance attic insulation
- Quantify a \$/sq ft install cost that was reasonably cost effective
- Expedite projects without RFP: identify contractors willing to work for fixed install cost (\$1.50/sq ft) as a rebate assignment
- Market the program to 200 incomequalified residents in single family homes; verify they meet the program qualifications
- Ensure COVID safety requirements were met

Results

21

homes installed

Lifetime GHG emissions avoided



10395

10395 kWh saved annually

Square footage installed 18900



Lessons Learned

Direct Install programs require up-front stakeholder engagement



RFPs are double-edged sword, but worthwhile to ensure accountability